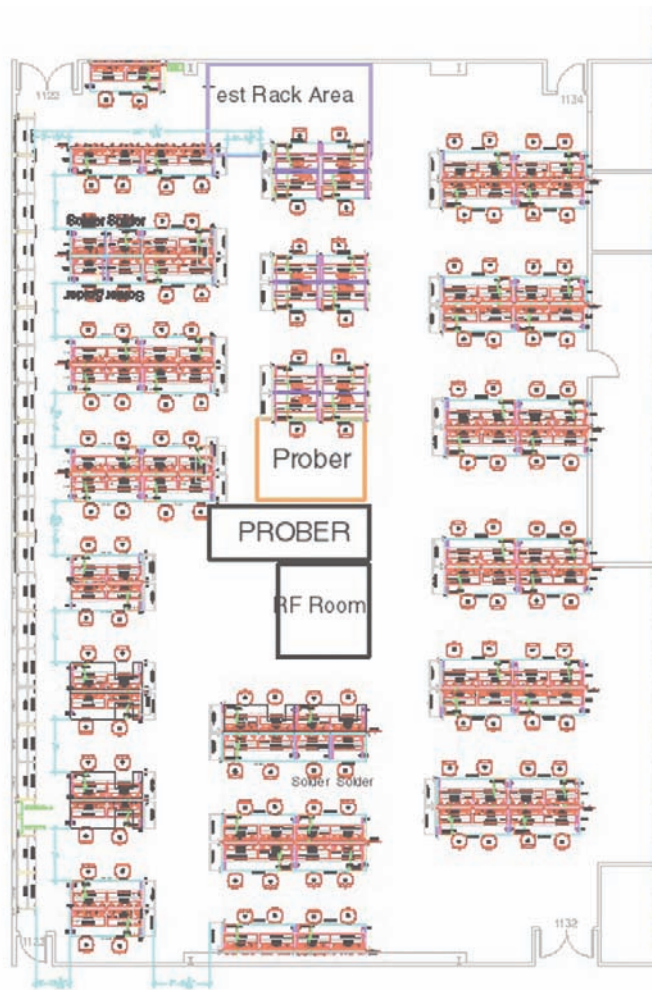
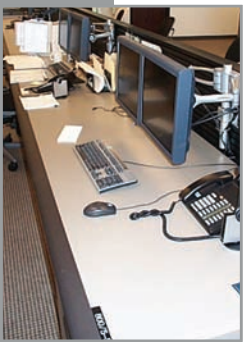


TECHNICAL FURNITURE SOLUTIONS

# mercatus

Technical Furniture Solutions



Transforming your world - Enabling Innovation...



Electronic & Engineering Labs



Wet Labs



Clean Room Assembly



NOC Rooms



Data Centers



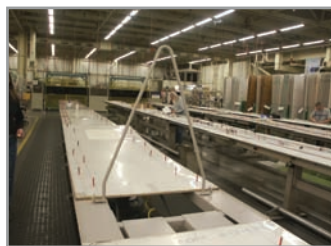
Network Storage Rooms



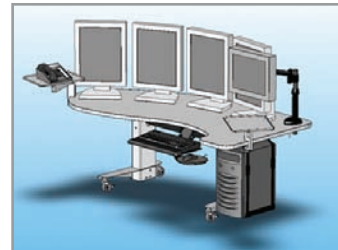
Material Movement



Trading Desks



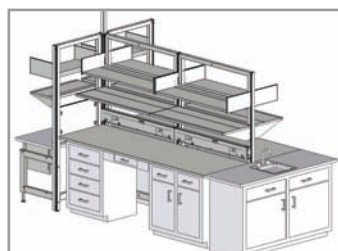
Production Floors



PACS Radiology



ESD Control Solutions



Healthcare



Academic Research



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# “Technical furniture solutions that enable innovation...”

## Who is mercatUS?

“mercatUS is a recognized leader in full-service technical furniture solutions.”

mercatUS offers furniture solutions for a variety of technical work environments, including:

- Electronic and Engineering Labs
- Wet Labs
- Clean Room Assembly
- NOC Rooms
- Data Centers
- Network Storage Rooms
- Material Movement Systems
- Financial Services
- Trading Desks
- PACS Radiology Tables
- ESD Control Solutions
- Hospital and Medical labs
- Academic Research Institutions



We specialize in designing safe, dependable and flexible work environments that will anticipate the change and growth your business will encounter.

## Why Partner with mercatUS?

Customer success is at the heart of everything that we do.

For nearly two decades, we've partnered with architects, lab consultants, and general contractors to provide a total solution for our clients.

When you work with us, you partner with a company committed to removing the stress and challenge of renovating, reconfiguring, or growing your labs.

We have created a process that will walk you through your technical furniture project step by step. Whether your requirement is a new lab or updating an old one we can help reduce this considerable investment with our proven methods.

**Transforming your world - Enabling innovation...**

## Our Services:

### Consultation:

This initial discovery phase is the time to listen to your concerns, learn project requirements and establish a budget.

### Design:

Emphasis here is analyzing “The Cube” [see below]- how your work area interacts with floors, walls, ceiling, utilities, work flow, etc. Proactive planning can help save up to 20% in technical furniture costs. Space planning, technical drawings and layout options are delivered.

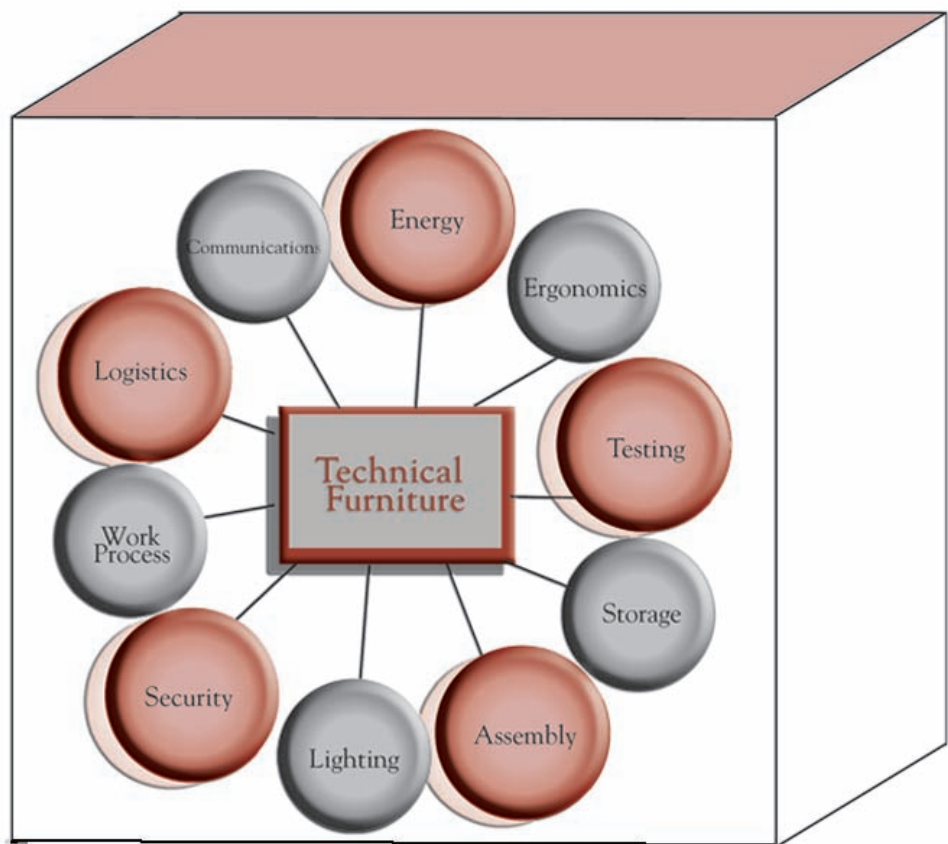
### Project Management:

We help to save you time, money and headache in this phase. We work with 200+ suppliers to deliver seamless, turnkey solutions for our clients. We call this “integrating the integrators.”

### Installation Services:

Your technical furniture investment will last a long time. So, in order to ensure a safe, functional and durable long-term investment, we use only factory-trained installation personnel. We also offer repair and maintenance agreements, warehousing and inventory management.

## “The Cube”



## Our Value Proposal:

Our goal is to improve your profitability by making your operations more cost-competitive. For most of our clients, spending money on technical furniture is a necessary evil. So, we focus on achieving a payback period between 18-24 months and an ROI that exceeds your expectations.

With over 100,000SF installed and a client retention rate of 90%, call us today for a no-obligation analysis of your facilities. **1-800-721-5057**



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# Dependable, value, quality...



"We gave the mercatUS Team some pretty tough requirements! Come up with a console layout and projector system design for our new global IT Command Center that would act as a working "showpiece" for us to bring in our clients and investors that would mirror the benchmark we set for ourselves as a global information and electronics solutions leader.

All of the work would have to be done while the data center was fully operational. Downtime or any power interruptions would cost millions of dollars an hour. Smooth project coordination with the Avnet Team was crucial. The final "look" had to get a "Wow!" reaction from a very discriminating Chief Executive. And last but not least, MercatUS had to meet our very aggressive budget.

mercatUS did everything they said they would. We're very pleased with the final product and they were great to work with...on what could have been a very stressful project.

We would highly recommend them!"

Linda J. Lopez  
Project Manager, Avnet

# Form, fit, function...



"I just wanted to take a minute to thank you and the folks at mercatUS International for the excellent work you did on our recent Engineering Laboratory remodeling project. From the beginning, you and your team took the time to thoroughly understand our technical requirements, as well as understand our vision for the function and operation of this new lab. Your team's extensive experience with lab configuration and space utilization were invaluable in helping us to achieve an optimal layout.

Additionally, I believe the quality of the Symbiote® lab furniture you installed is second to none. It has been a pleasure working with a company that takes the time to effectively perform all of the legwork to insure that there are no sur-

prises and that the job comes out right. Our goal was to build a world-class engineering lab. With Mercatus' help, we have achieved that goal."

Rod Murray  
Design Lab Manager, Freescale Semiconductor

**Transforming your world - Enabling innovation...**

# Adaptable, durable, rugged...

"When we moved into our new facility we needed to upgrade our manufacturing and lab areas. mercatUS introduced us to the Symbiote line and put together suggested configurations. We were surprised by the quality and features of the equipment at a very reasonable value.



The staff at mercatUS provided expert help in design and placement, suggesting accessories and layouts. Their service was exemplary from introduction of the product to final delivery and setup. We continue to seek advice from them as we grow and our needs increase."

Sam Buffington  
Chief Financial Officer, Molecular Imaging Corporation



# Configurable, expandable, endless possibilities...

## Honeywell

"Over 65% of our engineering labs are set up using the Symbiote® Technical Furniture system, representing over 36,000 SF of space. The system has adapted to our varied requirements and easily changes to accommodate new programs.



We design, specify and construct all of our facilities and have been extremely pleased with the ease of use of the Symbiote system in all aspects of our work.

We have done business with mercatUS International for over eight years on upgrading and outfitting labs and we consider them an exceptional partner in our efforts."

Mary Day Gauer, CFM, IFMA Fellow  
Site Management, Design & Construction Lead,  
Honeywell Defense & Space



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## SOME OF OUR SUCCESS STORIES INCLUDE:



AAD Capital Partners  
AGCS/Lucent Technologies  
Agilent Technologies/Molec  
Allergan  
Allied Signal  
American Sleep Diagnostics  
Amkor Electronics  
Applied Materials, Inc.  
APS/Pinnacle West  
Arizona DPS  
Arizona State University-Polytech  
ATL Products  
Ault, Galzer, Bodnar and Co.  
Avnet Corporation  
Beckman-Coulter  
Brophy College Preparatory  
Chinle Hospital  
City of Phoenix  
City of Tucson 911  
Computer Science Corporation  
Confidential Client- Semiconductor  
Court of Appeals, Riverside  
D.A. Davidson Co.  
Davis Monthan AFB  
DCMDW-Defense Contract Mngt  
Deutsche EIS  
di/dt Inc.

Intuit  
Salk Institute  
Illvensys Systems, Inc./Dial Manufacturing  
Disneyland  
DRS Sensor Systems  
Defense Threat Reduction Agency  
Escondido Charter High School  
First National Bank of Arizona  
Freeman And Associates  
Freescale Semiconductor  
General Dynamics  
Glendale Community College  
Guggenheim Partners  
Health International  
Helen of Troy  
Hewlett Packard Company  
Qlogic  
Honeywell Aerospace  
Quidel Corp.  
Rainbow Technologies  
Raytheon Missile  
Republic Western Life Insurance  
Hospice of the Valley  
Rimrock Enterprises, Inc.  
IDEC Pharmaceuticals  
Rockwell Automation  
Industrial Distribution Group  
Royal Australian Air Force  
Saint Patrick Hospital





San Diego Sheriffs Crime Lab  
 Invitrogen  
 Sandia National Laboratories  
 iVEA  
 Scottsdale Insurance Company  
 Kayne, Anderson, Rudnick  
 Scottsdale Police Department  
 Kirtland Air Force Base  
 Solectron, Inc.  
 Lockheed Martin  
 Sonora Quest Laboratories  
 Lo Alamos National Labs  
 Southern California Edison  
 Luke Air Force Base  
 Southwest Marine, Inc.  
 Lytek Corp.  
 Spectrum Astro  
 MacDermid Inc.  
 ST Microelectronics  
 Marcus Daly Memorial Hospital  
 St. Gregory College Prep School  
 Mayo Clinic Hospital  
 Sun Microsystems  
 Maricopa County Comm College  
 Swiss Air Force  
 MEC Southwest  
 TDK  
 Metallic Power  
 Techstaff  
 Microchip Technology  
 Tennbaum Capital Partners

Motorola Computer Group  
 The Boeing Company  
 Motorola Labs  
 Time Warner  
 Translational Genomics Research Institute  
 MP3.com  
 TRW  
 MPC Pure Chemicals America, Inc.  
 Two Jinn  
 U.S. Air Force  
 Nike Team Sports  
 U.S. Army- Ft. Huachuca  
 Northrop Grumman Corp.  
 U.S. Marine Corps  
 ON Semiconductor  
 U.S. Navy-San Diego  
 Pac Bell Network Integration  
 Uniax Corp. [DuPont]  
 PacketVideo  
 University of California- San Diego  
 Pala Band Of Mission Indians  
 VA Medical Centers  
 Phelps Dodge  
 Varian Electronics Mfg.  
 Verizon Wireless  
 PIMCO Financial  
 Polymicro Technologies  
 ViaSat  
 Primarian Semiconductor  
 Wells Fargo  
 ProNet Solutions  
 White Sands Missile Range  
 PurePulse Tech.  
 Wireless Knowledge



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# Expandable



# Comfortable



# Configurable



**“How can we help you succeed?”**

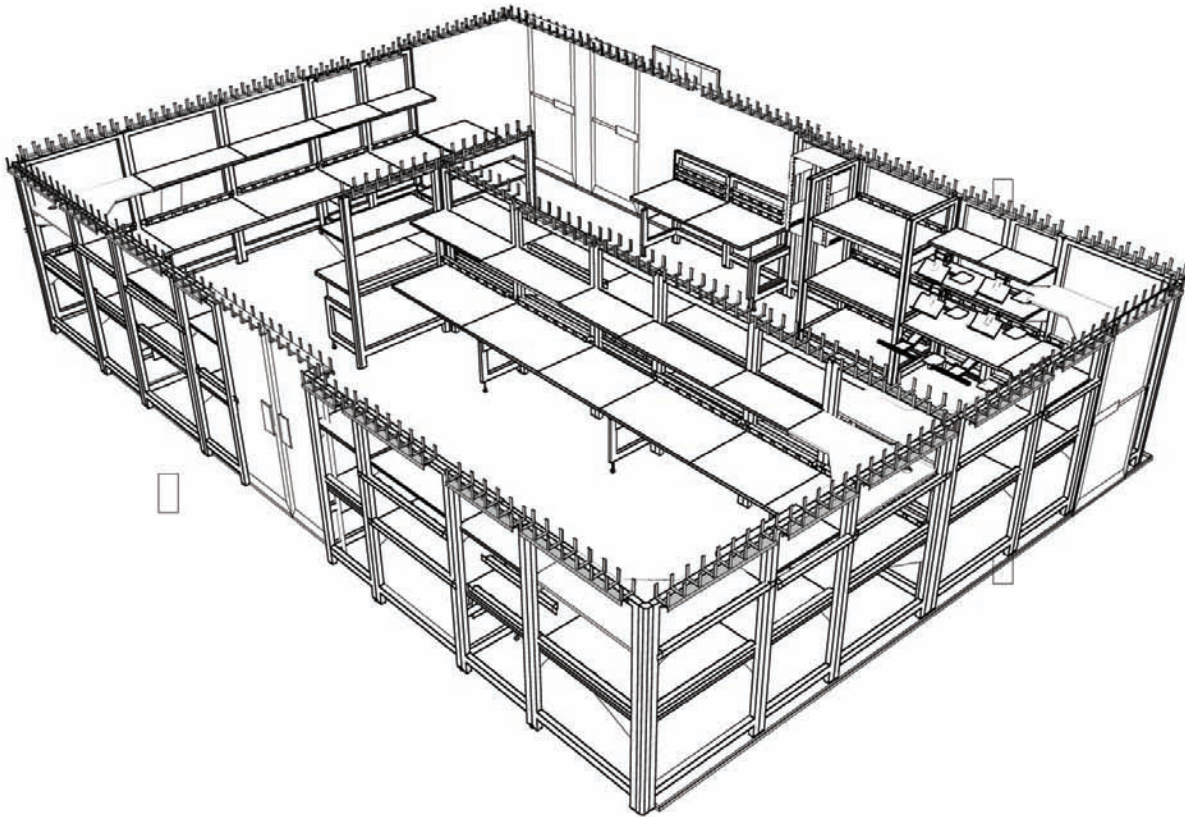
We have assembled a team specializing in a variety of disciplines, so you don't have to worry about workplace logistics, you can concentrate on more important things - like running your core business.

Through our process of Initial Program Discovery and Consulting, Site Evaluation, Design and Space Planning, Custom Product Engineering, Complete Installation and Warehousing, or Maintenance and Repair programs we guarantee that we will transform your world!

Transforming your world - Enabling innovation...

Technical Furniture Solutions

**Transforming your world - Enabling innovation...**



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